

**Electronic Filing System (EFS) Data  
Electronic Patent Application Submission  
USPTO Use Only**

EFS ID: 11822  
Application ID: 09682000  
Title of Invention: **Method of Predicting a Customer's Business Potential and a Data Processing System Readable Medium Including Code for the Method**  
First Named Inventor: Brendan Kitts  
Domestic/Foreign Application: Domestic Application  
Filing Date: null  
Effective Receipt Date: 2001-07-06   
Submission Type: Utility Patent Filing  
Filing Type: new-utility  
Confirmation Number: 0  
Attorney Docket Number: VIGN1140  
Digital Certificate Holder: cn=Hayward A. Verdun, ou=Registered Attorneys, ou=Patent and Trademark Office, ou=Department of Commerce, o=U.S. Government, c=US  
Certificate Message Digest: n5586tLpTkxMzIstMx5AEA==  
Total Fees Authorized: \$750.0

Payment Category: DA – Deposit Account  
Deposit Account Number: 500456  
Deposit Account Name: George R. Meyer

JC930 U.S. PTO  
09/682000  
07/06/01



# TRANSMITTAL FORM

Electronic Version 1.0.2

Stylesheet Version: 1.0

Attorney Docket Number: VIGN1140

## Method of Predicting a Customer's Business Potential and a Data Processing System Readable Medium Including Code for the Method

First Named Inventor: Brendan J. Kitts

### SUBMITTED BY

Name: George R. Meyer

Registration Number: 35284

Electronic Signature Mark:  
GrM35284 Date Signed: 20010706

*I certify that the use of this system is for OFFICIAL correspondence between patent applicants or their representatives and the USPTO. Fraudulent or other use besides the filing of official correspondence by authorized parties is strictly prohibited, and subject to a fine and/or imprisonment under applicable law.*

*I, the undersigned, certify that I have viewed a display of document(s) being electronically submitted to the United States Patent and Trademark Office, using either the USPTO provided style sheet or software, and that this is the document(s) I intend for initiation or further prosecution of a patent application noted in the submission. This document(s) will become part of the official electronic record at the USPTO.*

### Attached Files:

bibd-transmittal VIGNE1140apds.xml  
fee-transmittal VIGNE1140fee.xml

patent-assignment	VIGNE1140asgn.xml
specification	VIGN1140.xml
declaration	dec1.tif
declaration	dec2.tif

**Attached Image File(s):**

dec1.tif  
dec2.tif

**Comments:**

Please type a plus sign (+) inside this box

+

PTO

<b>DECLARATION FOR UTILITY OR DESIGN PATENT APPLICATION (37 CFR 1.63)</b>		<i>Attorney Docket No.</i>	<b>VIGN1140</b>
		<i>First Named Inventor</i>	<b>BRENDAN J. KITTS</b>
<b>COMPLETE IF KNOWN</b>			
		<i>Application Number</i>	
		<i>Filing Date</i>	
		<i>Group Art Unit</i>	
		<i>Examiner Name</i>	

Declaration Submitted with Initial Filing       Declaration Submitted after Initial Filing

*As a below named inventor, I hereby declare that:*

My residence, post office address, and citizenship are as stated below to my name.

I believe I am the original, first and sole inventor (if only one name is listed below) or an original, first and joint inventor (if plural names are listed below) of the subject matter which is claimed and for which a patent is sought on the invention entitled:

**METHOD OF PREDICTING A CUSTOMER'S BUSINESS POTENTIAL AND A DATA PROCESSING SYSTEM READABLE MEDIUM INCLUDING CODE FOR THE METHOD**

*(Title of Invention)*

the specification of which was filed on (MM/DD/YYYY)

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as United States Application Number of PCT International Application Number

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and was amended on (MM/DD/YYYY) *(if applicable)*

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I hereby state that I have reviewed and understand the contents of the above identified specification, including the claims, as amended by an amendment specifically referred to above.

I hereby state I do not know and do not believe that said invention, design or discovery was ever known or used in the United States of America before my invention or discovery thereof, or patented or described in any printed publication in any country before my invention or discovery thereof, or more than one year prior to this application, or in public use or on sale in the United States of America more than one year prior to this application; that said invention, design or discovery has not been patented or made the subject of an inventor's certificate issued prior to the filing date of this application in any country foreign to the United States of America on an application filed by me or my legal representatives or assigns; and I acknowledge the duty to disclose to the U.S. Patent and Trademark Office all information known to me which is material to the patentability defined in 37 CFR 1.56.

I hereby claim foreign priority benefits under 35 U.S.C. 119(a)-(d) or 365(b) of any foreign application(s) for patent or inventor's certificate, or of any PCT international application which designated at least one country other than the United States of America, listed below and have identified below, by checking the box, any foreign application for patent or inventor's certificate, or of any PCT international application having filing date before that of the application on which priority is claimed.

Prior Foreign Application Number(s)	Country	Foreign Filing Date (MM/DD/YYYY)	Priority Not Claimed	Certified Copy Attached YES	NC

Additional foreign application numbers are listed on a supplemental priority data sheet PTO/SB/02B attached hereto:

I hereby claim the benefit under 35 U.S.C. 119(e) of any United States provisional application(s) listed below:

Application Number(s)	Filing Date (MM/DD/YYYY)	<input type="checkbox"/> Additional provisional application numbers are listed on a supplemental priority data sheet PTO/SB/02B attached hereto

**DECLARATION -- Utility or Design Patent Application**

I hereby claim the benefit under 35 U.S.C. 120 of any United States Application(s), or 365(c) of any PCT international application designated in the United States of America, listed below and, insofar as the subject matter of each of the claims of this application is not disclosed in the prior United States or PCT International application in the manner provided by the first paragraph of 35 U.S.C. 112, I acknowledge the duty to disclose information which is material to patentability as defined in 37 CFR 1.56 which became available between the filing date of the prior application and the national or PCT international filing date of this application.

U.S. Parent Application or PCT Parent Number	Parent Filing Date (MM/DD/YYYY)	Parent Patent Number (If applicable)

As a named inventor, I hereby appoint the following registered practitioner(s) assigned to Customer No. 250 prosecute this application and to transact all business in the Patent and Trademark Office connected therewith.

I hereby declare that all statements made herein of my own knowledge are true and that all statements made on information and belief are to be true; and further that these statements were made with the knowledge that willful false statements and the like so made are punishable by imprisonment, or both, under 18 U.S.C. 1001 and that such willful false statements may jeopardize the validity of the application or any issued thereon.

Name of Sole or First Inventor:
---------------------------------

Given Name (first and middle [if any])

Family Name or Surname

BRENDAN J.

KITTS

Inventor's Signature					Date	June 28, 2001
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Residence: City	Cambridge	State	MA	Country	United States	Citizenship	Australia
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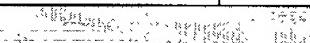
Residence Address	6 McLean Place, Apt. 8 Cambridge, MA 02140 United States						
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Post Office Address	same						
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Name of Additional Inventor:							
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Given Name (first and middle [if any])

Family Name or Surname

Inventor's Signature					Date	June 28, 2001
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Residence: City		State		County		Citizenship	
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Post Office Address							
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City		State		Zip		Country	
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Direct all correspondence to Customer No. 25094:

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# FEE TRANSMITTAL

Electronic Version 1.0.4

Stylesheet Version: 1.0

*Patent fees are subject to annual revisions on or about October 1st of each year.*

Large Entity

## TOTAL FEES AUTHORIZED: \$ 750

The commissioner is hereby authorized to charge indicated processing and/or publication fees and credit any overpayments to:

Deposit Account Number: 50-0456



Deposit Account Name: Gray Cary Ware & Freidenrich

Charge Any Additional Fee Required Under 37 C.F.R. Sections 1.16 and 1.17.

### SUBMITTED BY

Authorized Name: George R. Meyer

Electronic Signature Mark: GrM35284

Date Signed: 20010706

### BASIC FILING FEE

Fee Description	Fee Code	Fee Paid
Utility Filing Fee	101	\$ 710

Subtotal For Basic Filing Fee: \$ 710

### EXTRA CLAIM FEES

	Fee Code	Fee	Extra Claims	Fee Paid
Total Claims: 18	103	\$ 18	0	\$ 0
Independent Claims: 2	102	\$ 80	0	\$ 0

Subtotal For Extra Claims Fees: \$ 0

## **ADDITIONAL FEES**

Fee Description	Fee Code	Fee Paid
Recording Each Patent Assignment Per Property Fee	581	\$ 40

**Subtotal For Additional Fees: \$ 40**